

With over 575 valuation professionals and offices around the globe, our firm is uniquely qualified to handle large, complex multi-property assignments of all types on a national and international basis. We offer in-depth industry expertise, customized data assemblage, project specific template and workbook design, web based and electronic report content posting and tracking. To meet the needs of our clients, we have a number of different valuation products ranging from individual self contained reports to portfolio appraisals via an Automated Valuation Model (AVM). Over the past three years, we have appraised over 600 portfolios with property counts reaching over 1,000 properties.

All assignments are coordinated by Cushman & Wakefield's Portfolio Team, with assistance from our proprietary web-based appraisal management platform, CW-One. This platform is designed to be a collaborative environment where the client and C&W can share information about each assignment including a data tape summarizing our major assumptions and conclusions, as well as the appraisal reports. Each client is provided with a user name and password to access this secured site. Similar to all other C&W applications, you will only need access to the Internet and a web browser to access this application.

C&W ADVANTAGE

- Dedicated Portfolio Team
- Single Point of Contact
- Centralized Process
- Web Based Accessibility
- Proven Track Record
- Client Specific Report Formats
- Comprehensive Global Coverage
- Phased Delivery
- Custom Data Tape

MAJOR PORTFOLIO ASSIGNMENTS

- 101 Class "A" Office Buildings
- 525 Self Storage Centers
- 250 Lumberyards
- 130 Warehouses
- 1,100 Grocery Stores
- 585 Toy Stores
- 330 Auto Service Centers
- 121 Department Stores
- 485 Limited Service Hotels
- 116 Full Service Hotels
- 107 Limited Service Hotels
- 600 Child Care Centers
- 350 Auto Dealerships
- 310 Bank Branches
- 252 Restaurants
- 152 Movie Theatres
- 1,067 Land Parcels
- 107 Apartments
- 97 Grocery Anchored Shopping Centers
- 956 Gas Stations

For more information contact:



George Rago, MAI
Group Leader
(212) 841-7851

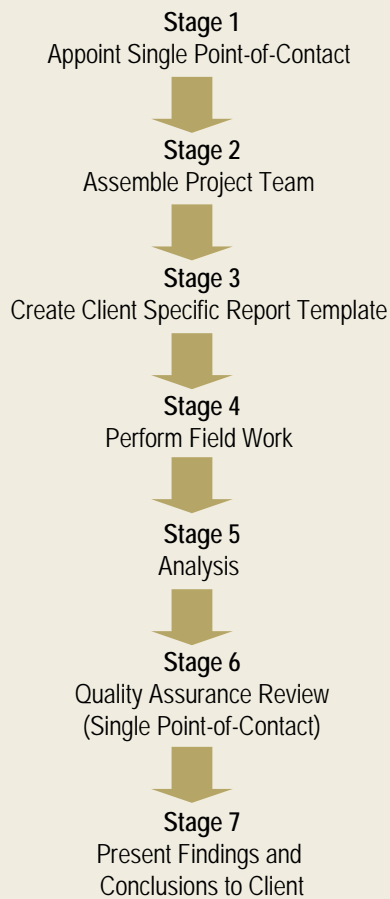


David McArdle, MAI
Group Member
(212) 841-7789



Patrick Craig, MAI
Group Member
(212) 841-7818

Portfolio Valuation Process



REPRESENTATIVE CLIENTS

- Bank of America
- Capital One
- Citigroup
- Credit Suisse
- Deutsche Bank
- DRA Advisors
- Freddie Mac
- Greenwich Capital
- JP Morgan Chase
- Merrill Lynch
- Morgan Stanley
- Prologis
- UBS
- Wachovia
- WalMart
- Walton Street Capital
- Wells Fargo

TEAM CONTACTS

Name	Location	Phone	Email
George Rago, MAI	New York	(212) 841-7851	george.rago@cushwake.com
Patrick Craig, MAI	New York	(212) 841-7818	patrick.craig@cushwake.com
David McArdle, MAI	New York	(212) 841-7789	dmcardle@cushwake.com
Rick Latella, MAI	New York	(212) 841-7675	richard.latella@cushwake.com
Casey Cole (Portfolio Administrator)	New York	(212) 698-5604	casey.cole@cushwake.com