

Over the last two decades, golf properties have gained in acceptance as an investment asset class. For this reason, we offer the Golf Valuation Specialty Practice. This group provides the specialized skills, local market knowledge, and national experience to serve clients requiring expert advice in golf properties. This developing practice has an experienced group of dedicated real estate professionals who have performed numerous assignments on individual golf properties and golf portfolios throughout the United States, Canada and Mexico. These senior-level professionals are located in major markets throughout the United States.

Our professionals blend knowledge of golf and country club operations, facility conditions and market forces for golf with extensive real estate expertise. Under the direction of the national practice leader, Rick Zbraneck, MAI, we are poised to provide appraisal and consulting services on all types of golf facilities throughout North America.

SERVICES

- Mortgage Lending Appraisals
- Highest and Best Use Analysis
- Renovation and Expansion Analysis
- Appraisal Reviews
- Feasibility Studies
- Litigation Support
- Property Tax Consulting

MAJOR PROPERTY TYPES

- Daily Fee and Municipal Golf Courses
- Private Equity and Non-Equity Golf and Country Clubs
- Resort Golf Courses

REPRESENTATIVE CLIENTS

- *Bank of America*
- *Credit Suisse*
- *Wachovia*
- *Huntington Bank*
- *Citibank*

- *JP Morgan Chase*
- *GMAC Commercial Mortgage*
- *Morgan Stanley*
- *PNC Real Estate Finance*
- *Wells Fargo Bank*

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Golf

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