



## OFFICE & INDUSTRIAL

### VALUING BUSINESS SPACE

#### MARKET EXPERTISE

We transact all types of office accommodation. Cushman & Wakefield represents more tenants across the world than any other service provider and has an unrivalled corporate client base. We have the greatest European Office network and strongest relationships with US Brokers.

- Our 220 European Office Agency professionals achieved over 1 million sq m of lettings and sales to occupiers across 26 countries last year
- C&W was awarded the European Office Agency of the Year at the European Property Awards in 2006 and was runner up in 2007

Our industrial team advises occupiers, developers and institutions with interests in industrial distribution and R&D buildings.

- C&W is a leader in the large distribution market sector, having acted for leading international groups in both disposals and acquisitions



#### OUR CAPABILITY

When you need valuation advice on office or industrial space, you can be assured that we provide up to date, accurate information through our market knowledge. Unlike many of our competitors, our valuations are not solely based on historic comparables, but reflect up to date market evidence and sentiment derived from our extensive office and industrial agency coverage.

Our valuers utilise an immense database of past and present performance to establish realistic values. Our agency presence in the office market gives our team of 140 valuation professionals, up to the minute information on rents, prices and trends. Our role is to interpret this information for your benefit. We value industrial and office assets for all property related financial decisions, some examples include:

- Silver Tower, The Hague for Eurohypo
- Office in Athens for Pfizer
- Prologis properties across Europe

